

### **FINANCIAL RESULTS**

#### EBIT PRO FORMA<sup>1</sup>

€3.7 bln

of which: EBIT €2.6 bln

### **INCOME FROM INVESTMENTS**

€0.3 bln

### **NET PROFIT**<sup>1</sup>

€1.4 bln

### CFFO<sup>1</sup>

€3.4 bln

### **ORGANIC CAPEX**

€1.9 bln

### LEVERAGE<sup>2</sup>

18%

(proforma 12%)

### **GLOBAL NATURAL RESOURCES**

#### **UPSTREAM & CCS**

Start-up of Johan Castberg

Agreement for the exploitation of Cyprus' Cronos Block 6 resources

MoU with YPF for Eni's participation in the Argentina LNG project in April

Financial close for the Hynet Liverpool Bay CCS project

### **PORTFOLIO**

MoU with Petronas for Indonesia-Malaysia business combination

Valorization of West Africa assets agreed with Vitol

### **TRANSITION & TRANSFORMATION**

#### **ENILIVE**

Started SAF production at Gela biorefinery

### **PLENITUDE**

Completion of the Guajillo plant in Texas – Plenitude's largest battery storage

### **VERSALIS**

Start-up of recycled polymer production at Porto Marghera

Closure of Brindisi cracker

#### TECH

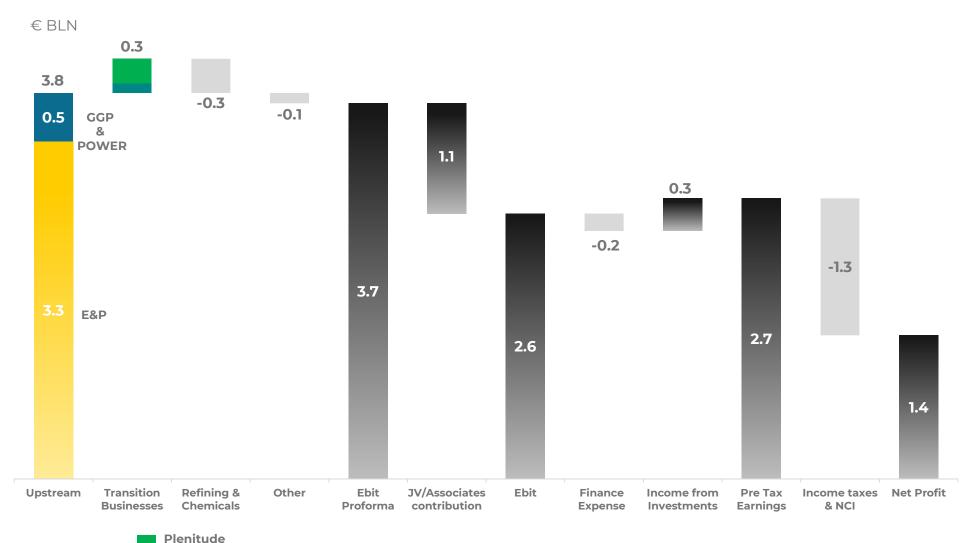
Partnership with UKAEA in the field of fusion energy

### **PORTFOLIO**

Completion of KKR 25% investment into Enilive Additional 5% sale completed in April

Completion of transaction relating to the increase by EIP of its stake in Plenitude's share capital

# Q1 2025 | EARNINGS SUMMARY MAINTAINING POSITIVE MOMENTUM



### E&P

Positive portfolio effects, gas realizations and cost control offset divestment volume effects and lower oil prices

### **GGP**

Normal seasonal strength

### **POWER**

Contractual renegotiation

### **ENILIVE**

Solid marketing performance offsetting weakness of bio market

### **PLENITUDE**

Resilient retail and ramp-up in renewable production

### REFINING

Deterioration of spreads and extended turnarounds

### **VERSALIS**

Continued weak scenario confirms importance of transformation plan

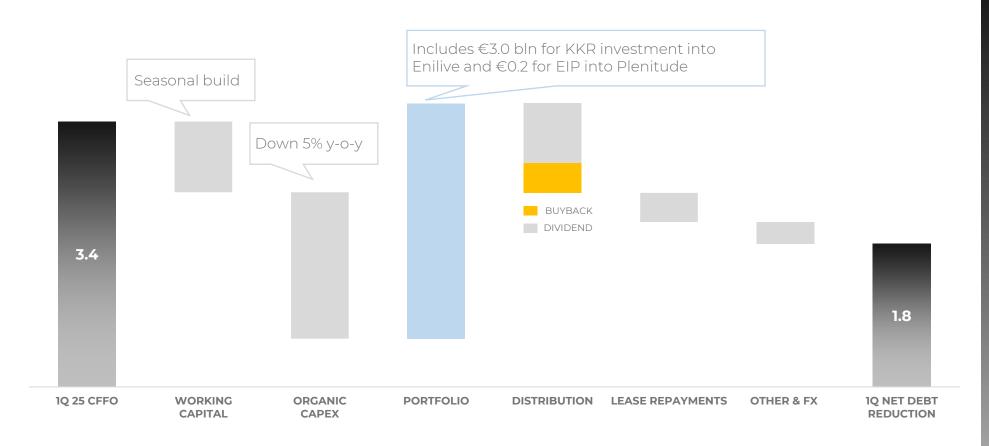
### THER ITEMS

Significant contribution from key satellites. Tax rate 47%.

Enilive

### Q1 2025 | CASHFLOWS RESILIENT CASH CONVERSION TREND

### CASH FLOW RESULTS | € BLN



### NET CASH INFLOWS GUIDE MATERIAL DEBT REDUCTION

Efficient cash conversion confirming validity of satellite model

Q1 annualized CFFO exceeds with €13 bln FY guidance at \$75/bbl

Working Capital build due to seasonal trends

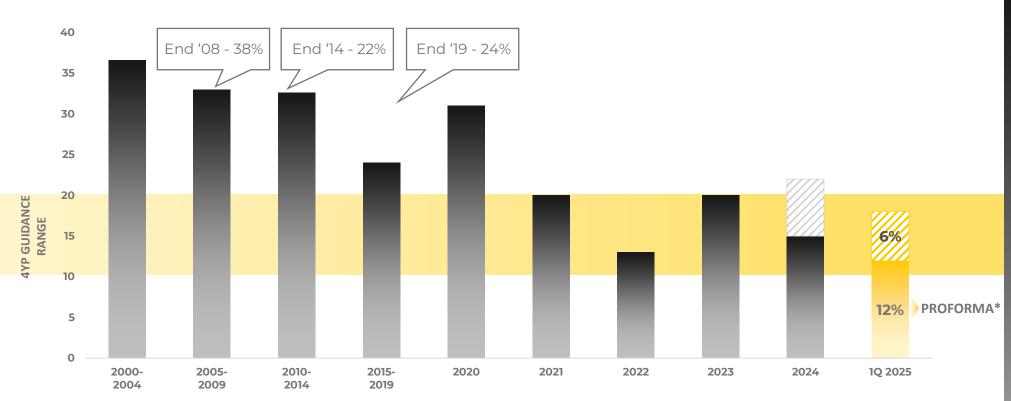
Significant progress in portfolio activity generating greater value to shareholders

Distribution includes €0.4 bln completion of 2024 buyback programme. Shares in issue down 4.3% Y/Y

€ 5.1 bIn net debt reduction on a pro-forma basis



### LEVERAGE| %



### **DEBT REDUCTION**

Progressive debt reduction, with strong Q1 25 outcome

Execution exceeded internal and market expectations

### STRONG BALANCE SHEET

Leverage reduction puts company in a significantly stronger position than previous downturns

Proforma leverage now at a historic low of 12%, 3pp lower versus Q4 24

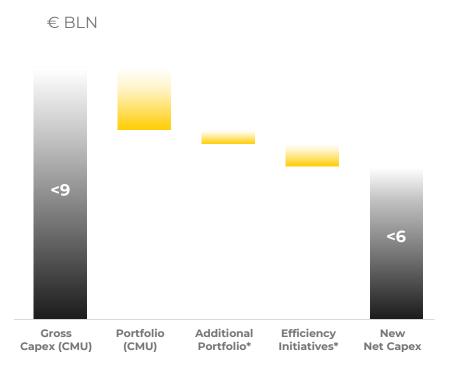
Reported leverage at 18% within the guided 10-20% plan range

€28 Bln of available liquidity

Net cost of debt in 2025 estimated at below 1.5%

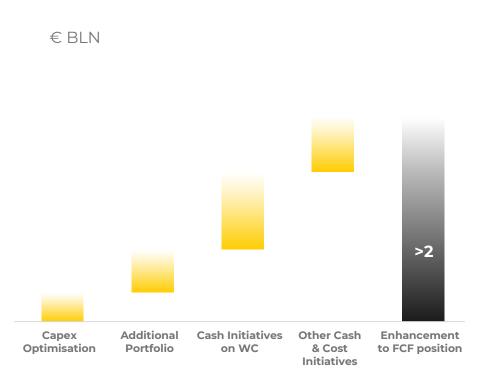


### LEVERAGING CAPEX FLEXIBILITY



- ✓ New projects & production optimization postponements
- ✓ Flexible spending based on >40% uncommitted capex avg over the Plan

### CASHFLOW MITIGATION



✓ Initiatives to offset the negative scenario impact

### TRACK-RECORD OF PORTFOLIO INITIATIVES

Further supporting FCF generation

### ENHANCED FINANCIAL RESILIENCE

Additional portfolio, cash initiatives on WC and other cash & cost initiatives

CONFIRMING COMPETITIVE DISTRIBUTION



# CONCLUDING REMARKS

### STRATEGIC PROGRESS & VALUE CREATION

Continued strong execution amidst global macro headwinds

Major start-ups and satellite agreements on track

Upstream production and Transition business targets confirmed

Transformation of Versalis

### STRENGTHENED FINANCIAL RESILIENCE

Balance sheet at historically strong level; ensuring strategic flexibility and resilience

Significant deleveraging achieved through focused, high-return transactions, serving strategic purpose

### DISCIPLINED CAPITAL ALLOCATION & RETURNS

Targeted actions to enhance FCF, safeguard €-denominated dividend and buyback commitments

Confirming €1.05/share dividend with low cash neutrality

Confirming €1.5 Bln share buyback

### STRATEGIC ADAPTABILITY AND RESILIENCE

Managing short term and preserving the long term

Efficiently responding to market dynamics, reinforcing our position in the industry

Over €2 bln Cash Flow mitigation

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**APRIL 24, 2025** 



# 2025 GUIDANCE UPDATE

CMU 2025	UPDATE	
75	65	
44.4	47	
4.7	3.5	
1.05	1.10	
	75 44.4 4.7	

PRODUCTION	1.7 Mboed	Confirmed	
GGP PRO-FORMA EBIT	€0.8 bln	Confirmed	
ENILIVE PRO-FORMA EBITDA	€1.0 bln	~€1.0 bln	2
PLENITUDE PRO-FORMA EBITDA	>€1.1 bln	Confirmed	
GROUP CFFO	€13.0 bln	€11.0 bln due to a weaker scenario. Confirmed underlying performance	
NET CAPEX	€6.5-7.0 bln	Below €6 bln	
DIVIDEND	€1.05/share	Confirmed	
BUYBACK	€1.5 bln	Confirmed	2

### E&P

Strong operational performance confirming FY production guidance

Q2 Production expected in the 1.67-1.69 Mboed range

CONFIRM GGP AND TRANSITION BUSINESS GUIDANCE

### **RESILIENT CFFO**

Strong underlying performance after scenario impacts

2025 leverage within 15-20% range

### **CAPEX DISCIPLINE**

Optimizing investment plan reflecting macro scenario headwinds

Continued upside to value realization and speed of execution in valorization

### SHAREHOLDER RETURNS

Confirm FY '25 dividend to €1.05/share (+5% YoY)

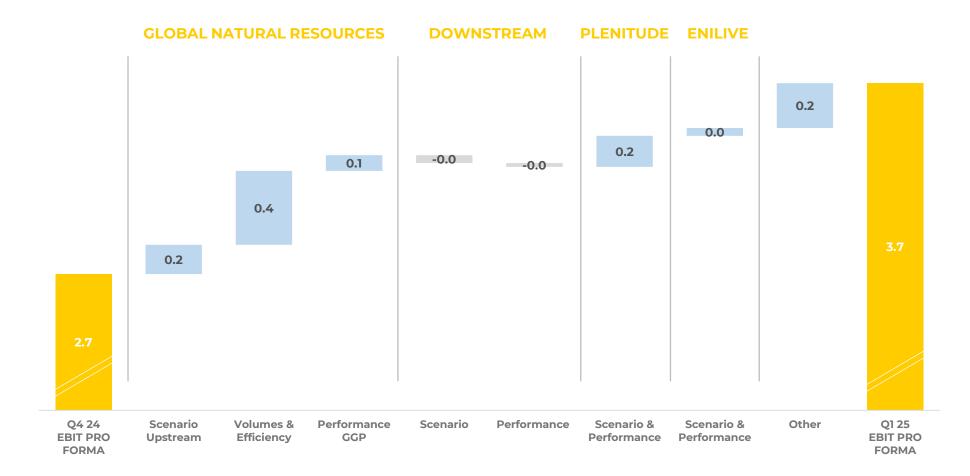
2025 buyback expected to start Ifter AGM approval.



SENSITIVITY 2025		EBIT adj (€ bln)	EBIT adj pro-forma (€ bln)	Net adj (€ bln)	CFFO before WC (€ bln)
Brent	+1 \$/bbl	0.18	0.28	0.14	0.14
European Gas Spot Upstream	+1 \$/mmbtu	0.09	0.26	0.09	0.08
	+1 €/MWh	0.03	0.08	0.03	0.03
Std. Eni Refining Margin	+1 \$/bbl	0.13	0.13	0.09	0.13
Exchange rate €/\$	+0.05 €/\$	-0.27	-0.42	-0.15	-0.42

# Q1 2025 vs Q4 2024 EARNINGS

### EBIT PRO FORMA | € BLN



### SCENARIO (Q/Q)

Realisations +1% Liquids +1% Natural Gas +3%

### E&P

Resilient performance despite a reduction in production.
Q4 affected by YE write-offs

### **GGP**

Seasonally stronger

### **ENILIVE**

Stronger on bio optimisations and better retail marketing

### **PLENITUDE**

Supported by higher Retail gas and power sales

### **DOWNSTREAM**

Refining lower on prolonged maintenance, Versalis impacted by higher utility costs

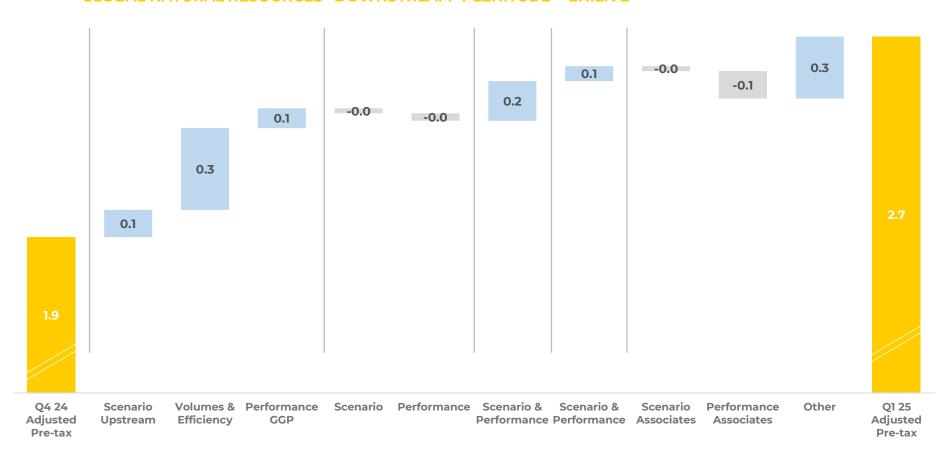
### POWER

Benefits from commercial renegotiations



### ADJUSTED PRE-TAX | € BLN

### GLOBAL NATURAL RESOURCES DOWNSTREAM PLENITUDE ENILIVE



### SCENARIO (Q/Q)

Realisations +1% Liquids +1% Natural Gas +3%

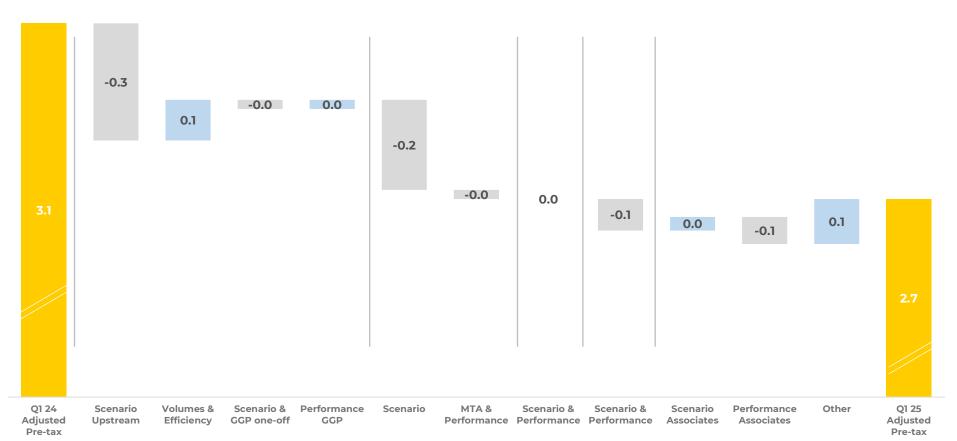
Similar trends evident on a q/q basis when looked at via EBIT



### Q1 2025 vs Q1 2024 EARNINGS

### ADJUSTED PRE-TAX | € BLN

### GLOBAL NATURAL RESOURCES DOWNSTREAM PLENITUDE ENILIVE



### **SCENARIO**

Realisations +2% y/y Liquids -6% Natural Gas +8%

### E&P

Resilient E&P performance despite a reduction in production

Oil price decline offset by gas realisations and cost efficiencies

### **GGP**

Consistent underlying results

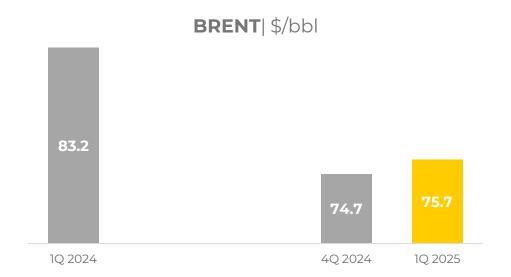
### **TRANSITION BUSINESS**

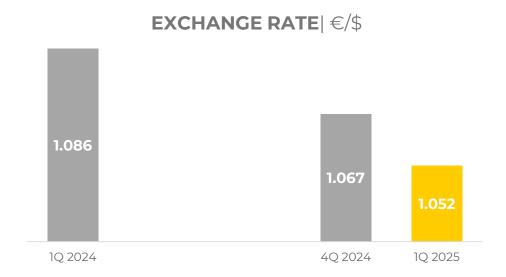
Negative bio trend partly offset by Marketing performance in Enilive

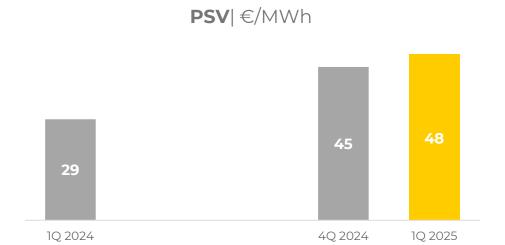
Resilient retail and RES rampup confirmed Plenitude's performance YoY

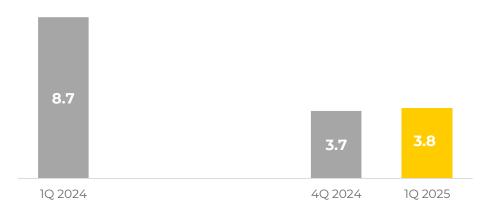
### **DOWNSTREAM**

Impacted by higher maintenance









**STANDARD ENI REFINING MARGIN\***| \$/bb|