



Credit Suisse
2010 London Oil&Gas Conference

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eni.com

Unlocking upside from 30 Bboe resources for profitable growth

Legacy areas

Africa, OECD, FSU

- Established relationship with hosting countries
- Synergies
- Extensive geological knowledge

Giants

- Scale
- Cost effectiveness
- Long lasting plateau

Exploration

Balanced risk

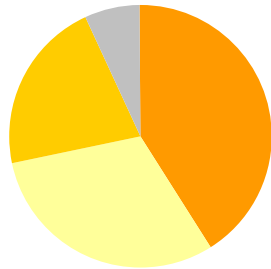
- On shore & shallow water
- Drivers
- Fast track
 - Integrated approach

develop existing resources

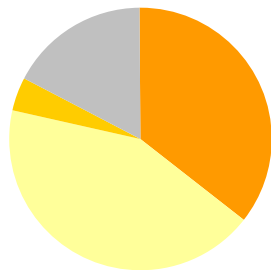


balanced portfolio leveraged to oil price

2009 2P reserves

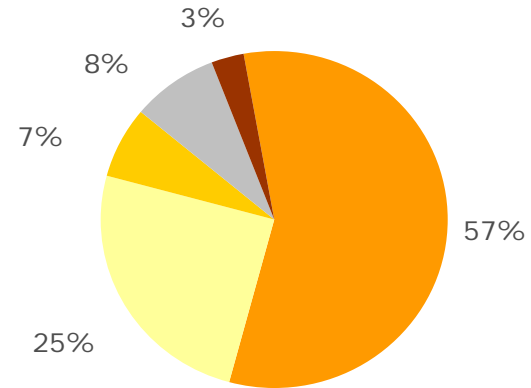


Africa OECD
FSU Other



Onshore Deep Offshore
Offshore conventional Other

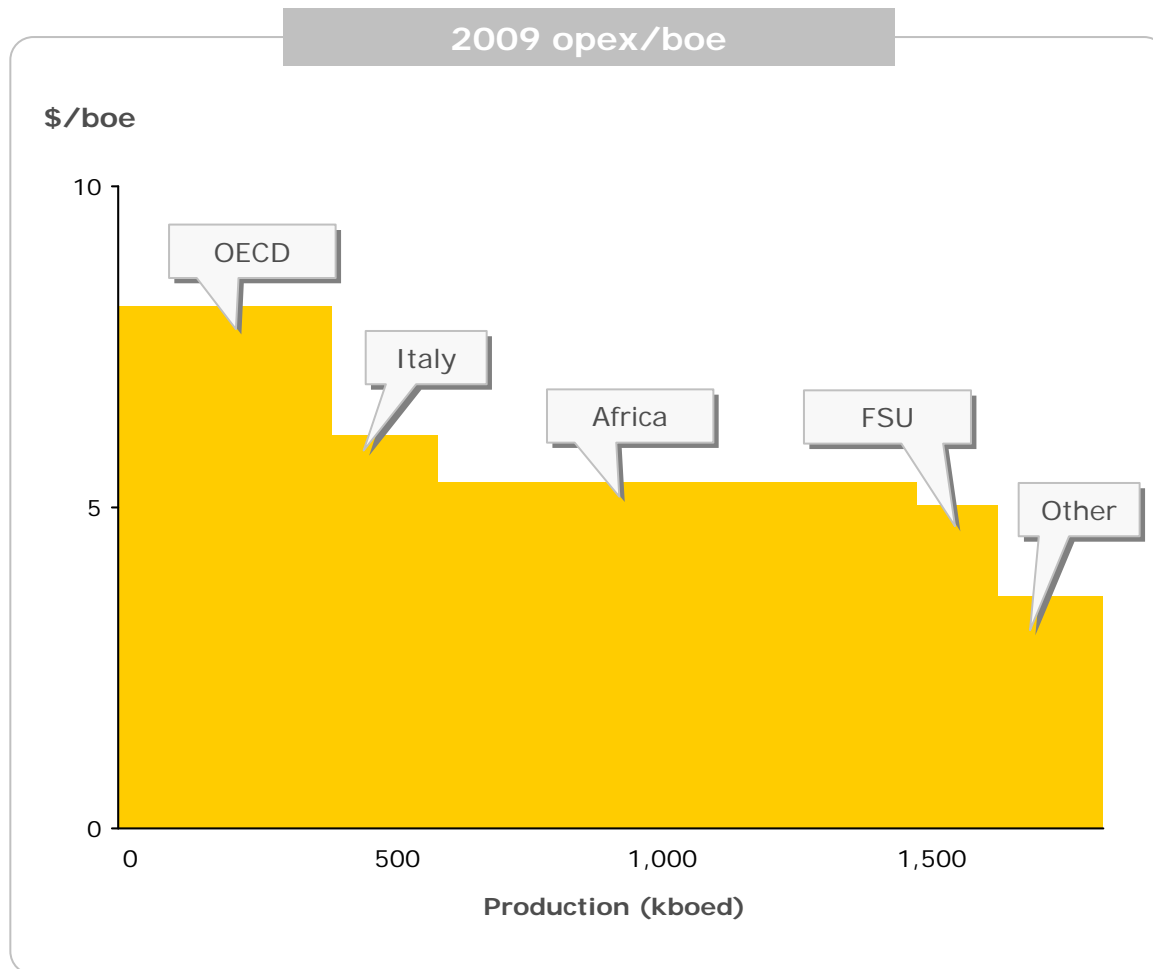
2009 production



Liquids Gas with price cap
Gas (oil linked) Fuel gas
Spot gas

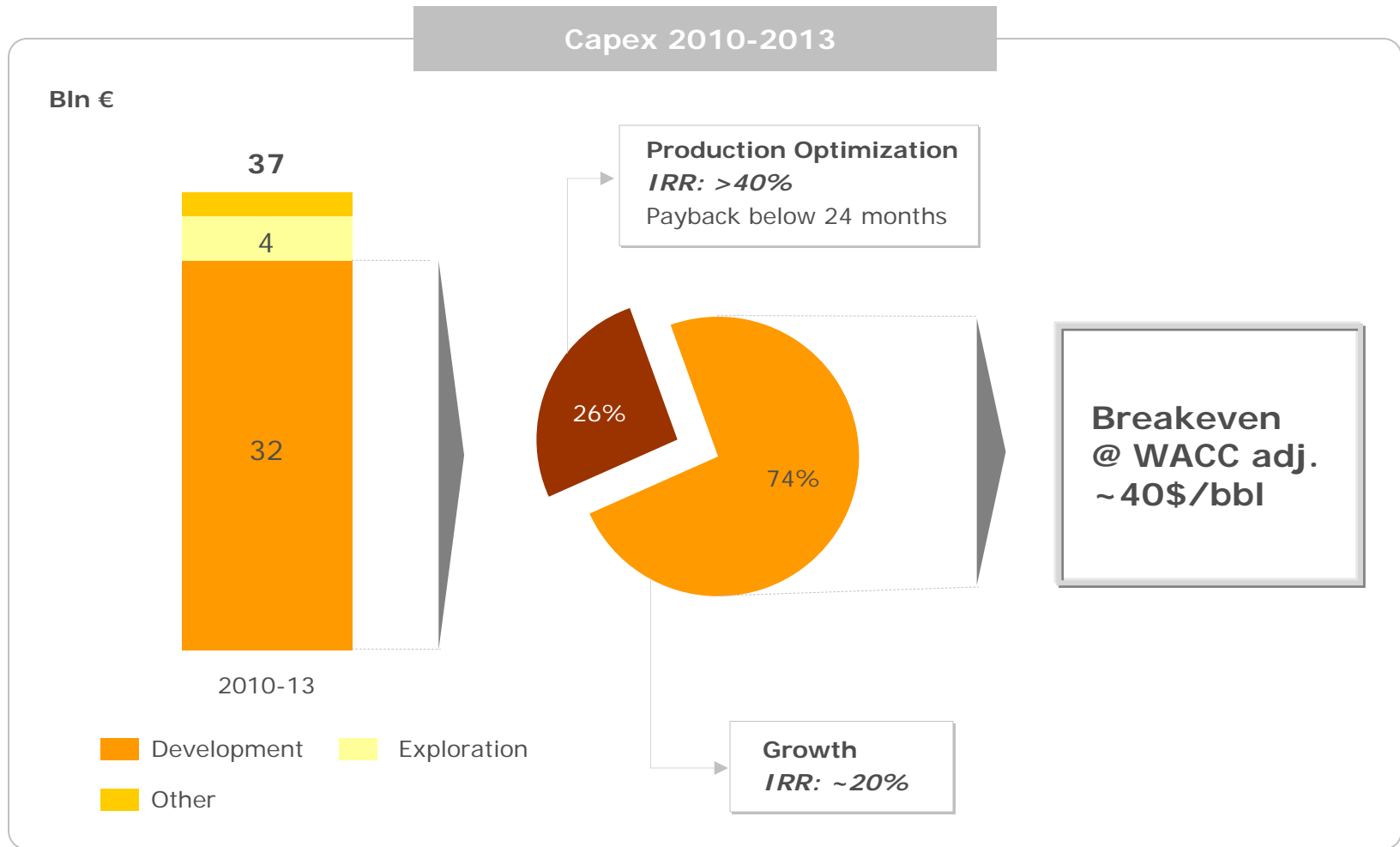


low cost per barrel

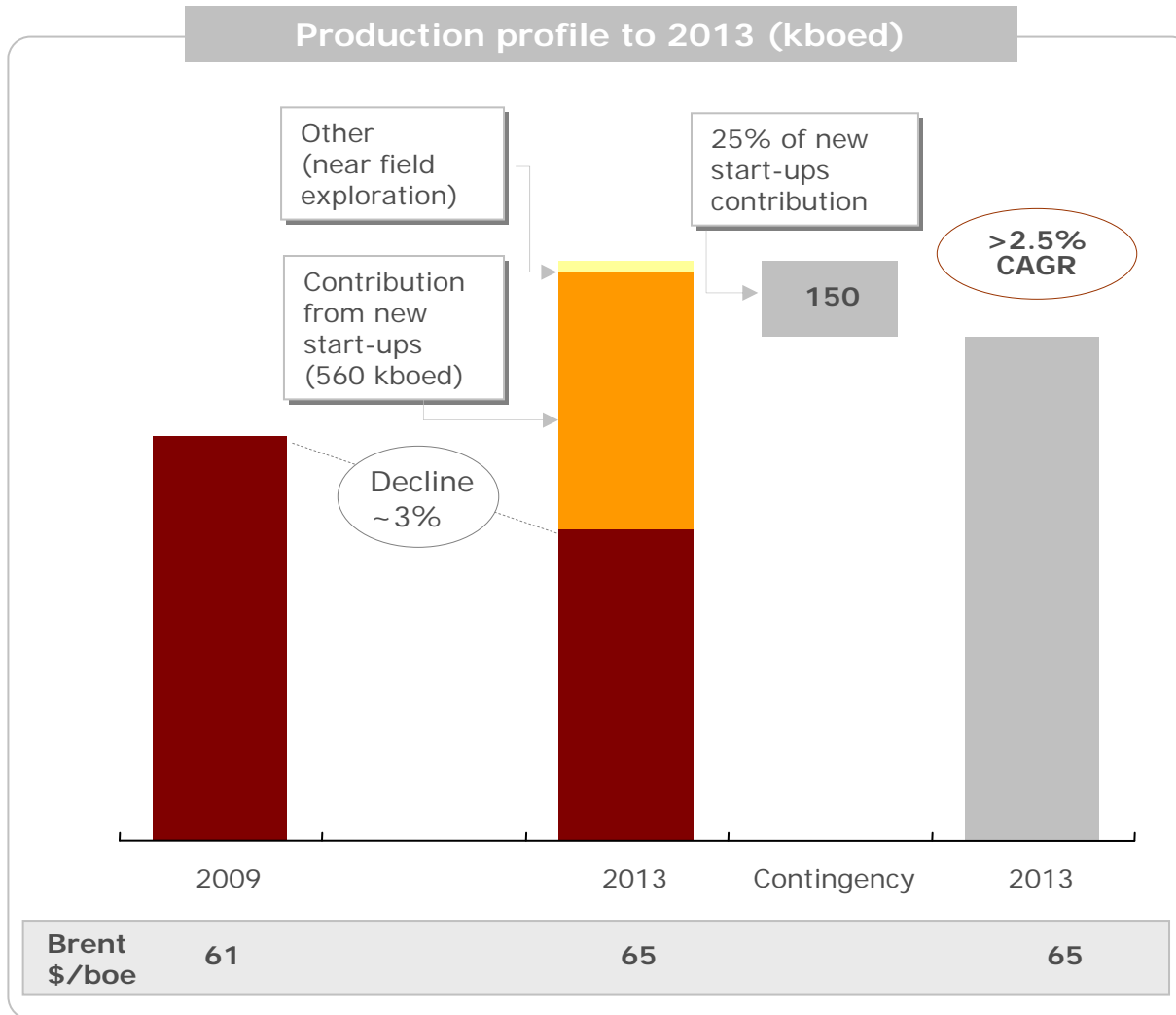


- Leading production costs in the industry
- Exposure to Africa, Italy and FSU
- Continuing focus on cost efficiency

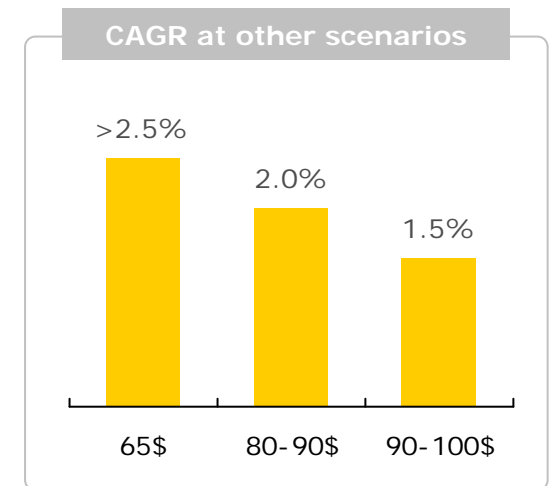
rich portfolio of high return projects



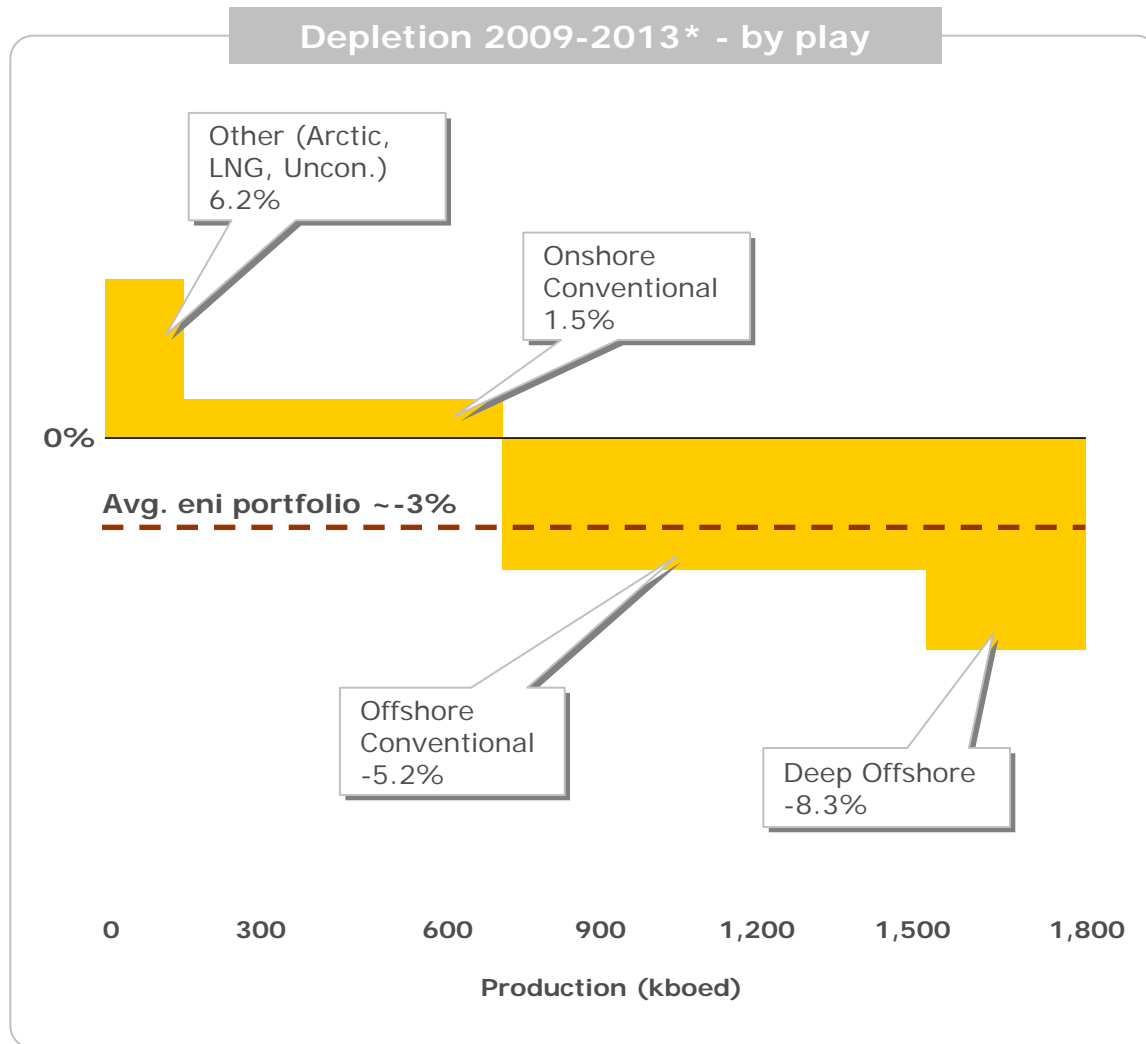
high visibility on organic growth



- Low decline rate
- Visible and strong pipeline of projects
- Large contingencies applied



low depletion rate

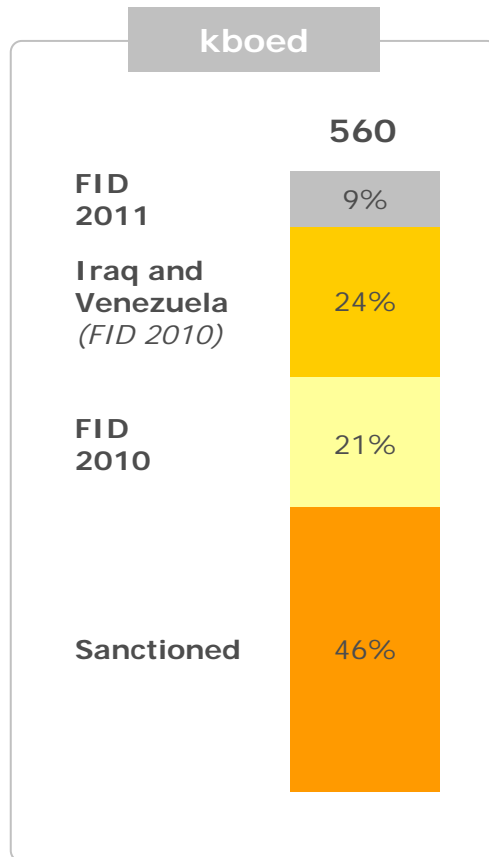


- Portfolio exposed to:
 - Giant projects
 - Young basins
 - Conventional plays
- Depletion per region
 - Africa: -1%
 - OECD: -5.4%
 - Rest of the world: -2.9%



* Excluding new greenfield start-ups, based on 2009 producing fields

solid pipeline of projects



16 major projects for growth					
Project	Country	Op.	Status	Start-up	Peak Production 100% (kboed)
<i>Zubair</i>	<i>Iraq</i>	✓	<i>FID 2010</i>	<i>2010</i>	<i>1,200</i>
<i>Perla and Junin 5</i>	<i>Venezuela</i>	✓	<i>FID 2010-11</i>	<i>2013</i>	<i>375</i>
<i>Val D'Agri Ph. 2</i>	<i>Italy</i>	✓	<i>FID 2010</i>	<i>2010</i>	<i>42</i>
<i>Samburgskoye</i>	<i>Russia</i>	✓	<i>FID 2010</i>	<i>2011</i>	<i>145</i>
<i>Jasmine</i>	<i>UK</i>		<i>FID 2010</i>	<i>2012</i>	<i>86</i>
<i>Block 15/06</i>	<i>Angola</i>	✓	<i>FID 2010</i>	<i>2012</i>	<i>90</i>
<i>M'Boundi Gas</i>	<i>Congo</i>	✓	<i>Sanctioned</i>	<i>2010</i>	<i>22</i>
<i>CAFC</i>	<i>Algeria</i>	✓	<i>Sanctioned</i>	<i>2011</i>	<i>67</i>
<i>Kitan</i>	<i>Australia</i>	✓	<i>Sanctioned</i>	<i>2011</i>	<i>40</i>
<i>Mavacola / Clochas</i>	<i>Angola</i>		<i>Sanctioned</i>	<i>2011</i>	<i>120</i>
<i>MLE</i>	<i>Algeria</i>	✓	<i>Sanctioned</i>	<i>2011</i>	<i>55</i>
<i>Nikaitchuq</i>	<i>USA</i>	✓	<i>Sanctioned</i>	<i>2011</i>	<i>26</i>
<i>Kashagan EP</i>	<i>Kazakhstan</i>	✓	<i>Sanctioned</i>	<i>2012</i>	<i>450</i>
<i>Angola LNG</i>	<i>Angola</i>		<i>Sanctioned</i>	<i>2012</i>	<i>176</i>
<i>El Merk</i>	<i>Algeria</i>		<i>Sanctioned</i>	<i>2012</i>	<i>146</i>
<i>Goliat</i>	<i>Norway</i>	✓	<i>Sanctioned</i>	<i>2013</i>	<i>94</i>

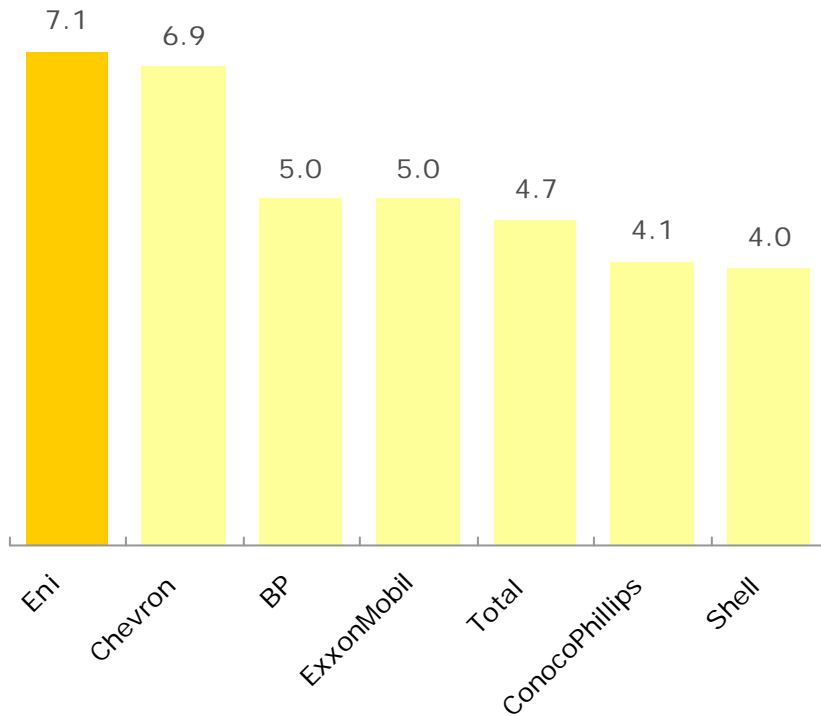
>500 kboed or 90% of new equity production @ 2013 sanctioned by 2010



leading value per barrel

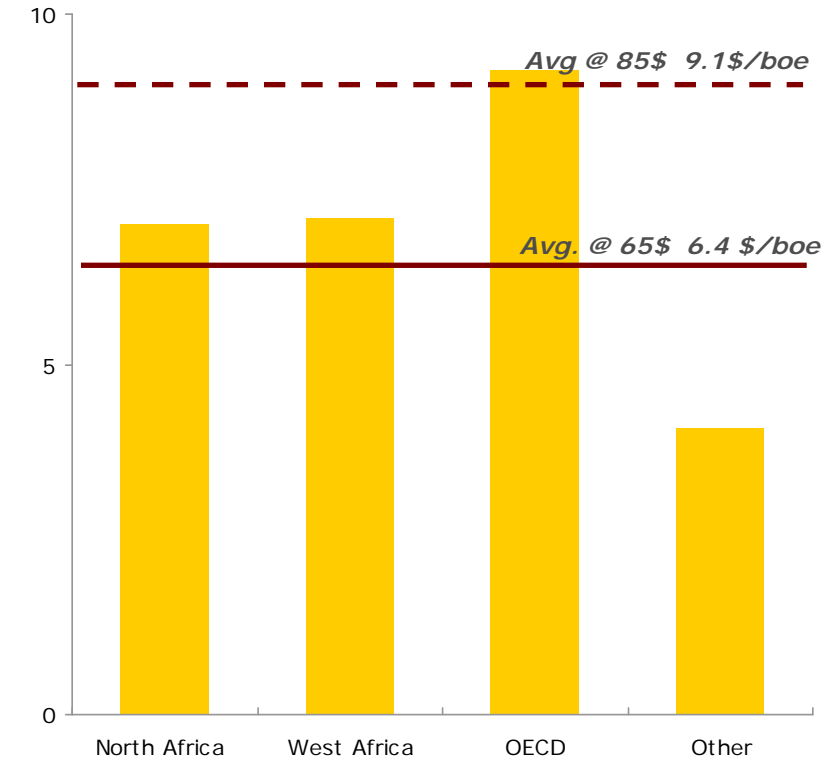
PV10 of P1 reserves*

\$/boe



eni 2P NPV/boe by region

\$/boe



* 2009 SEC @ 59.9\$/bbl scenario

Focus on fast-track conversion of resources to reserves

- short time-to-market
- cost effective
- low risk

**2010-2013
replacement ratio
> 120%**

from resources to reserves

Resources

- >8 Bboe P3 + Contingent
- Vast project development opportunities:
 - Kashagan Phase 2
 - Hubs block 15/06
 - Kutei basin CBM
 - Hadrian, Stones, Kodiak
 - Junin Phase 2
 - Yaro, Yevo
 - Libyan gas
 - Egyptian gas
 - Nigerian gas/LNG

Exploration potential

- >9 Bboe risked exploration
- Exploration strategy:
 - 70% near field/proven basins
 - 30% frontier/new plays
- Key prospects:
 - West Africa
 - Australia
 - Barents Sea
 - Kazakhstan



organized to maximise value, growth and upside

		North Africa and Middle East	Sub-Saharan Africa	Americas Russia and Northern Europe	Southern Europe	Central Asia and Far East
		G. Michelotti	R. Casula	M. Alverà	G. Tannoia	M. Mondazzi
Value	Operations A. Vella					
Growth	Development A. Panza					
Upside	Exploration L. Bertelli					



looking ahead

Focus on conventional

- New plays: pre-salt Africa onshore and offshore
- Domestic gas valorization

Synergic unconventional

- Tar sands in West Africa
- Shale gas in North Africa/East Europe
- CBM in the Pacific area

